



## Training Workshops

Wisewoulds training workshops are issues-based, allowing participants to see for themselves the legal problems that arise in everyday situations.

This approach is compared with the approach adopted by many other trainers in this field. They often separately address each of the prohibitions in the *Trade Practices Act*, explaining the prohibition and then illustrating it through case studies. Wisewoulds believes that this can only ever be partially effective.

Approaching training in this way expects participants to take the final step themselves, the step of applying conceptual legal principles to the situations they find in practice. The Wisewoulds approach does that for the participant. By demonstrating the relevance of the law to them, employees learn much more effectively.

A typical training workshop will proceed in the following way.

- It will commence with a case study. Before mentioning one word of the law, employees are immediately allowed to relate to a situation they may have encountered only the week before.
- The trainer will only then pick out the first of the legal issues the case study raises. That is then explored interactively getting participants to test out their responses and have them addressed and corrected.
- Further issues are raised by the trainer building and building on the initial case study with additional facts, each time raising a different legal issue. In this way, employees can see how one aspect of the law relates to the other, in the context of a given situation.